

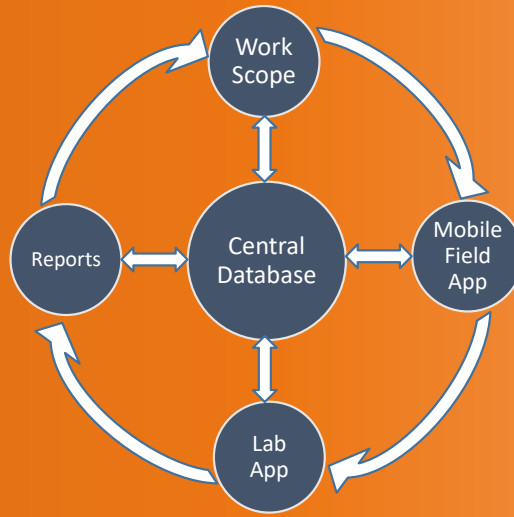
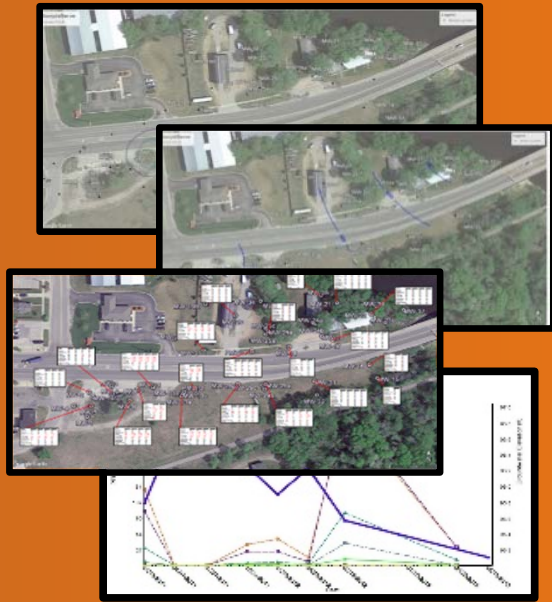
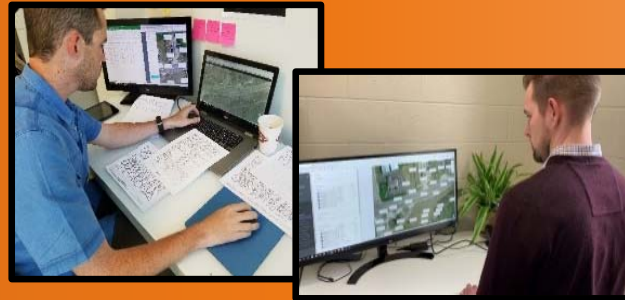


SampleServe

Environmental Sample Collection, Tracking & Digital Chain-of-Custody For Laboratories

Russell Schindler
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russell@sampleserve.com

Platform of Connected Software and Mobile Apps



4 Parts To The Platform

1 -

The screenshot displays the SampleServe web application for site ALBERT OIL #1123. The main content area is a table of events. The table has the following columns: Sample ID, Task, Method, BTEX (Gee Attached LAG), Diesel Range Organics, and Lead - Dissolved. The 'Task' column includes a 'Sample' button and a 'Log it' button. The 'Method' column has a dropdown menu. The 'BTEX' and 'Lead - Dissolved' columns have checkboxes. The 'Diesel Range Organics' column has a dropdown menu. The table lists events for various monitoring wells (MW-4 to MW-18) with dates ranging from 08/29/2019 to 10/02/2019. A sidebar on the left contains navigation options: Events, Reports, Data, Contexts, Site Info, and Settings. A video call window is visible in the bottom left corner, showing a man in a suit. The browser address bar shows the URL: https://schindler-env.sampleserve.com/#/app/sites/7d499023-452f-4281-b313-2b343d078ac6/events. The browser tabs show 'Inbox - russell@sampleserve.com' and 'SampleServe'. The browser bookmarks bar includes 'Apps', 'Bookmarks', 'Gmail', 'Freshsales', 'My Drive', 'News', 'Opinion', 'SampleServe', 'Weather', 'TCnewtech', 'YouTube TV - Wat...', 'Env Sampling', 'Funding Sources', '1123 Front', 'whocaltime', 'Facebook', and 'Other bookmarks'. The browser status bar shows the time 9:36 PM and the date 7/29/2019.

Sample ID	Task	Method	BTEX (Gee Attached LAG)	Diesel Range Organics	Lead - Dissolved
MW-4	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
MW-5	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
MW-6	Log it		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
MW-7	Sample	Low Flow	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
MW-8	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
MW-11	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MW-11a	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MW-11b	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MW-11c	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MW-14	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MW-15	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MW-15	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MW-17	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MW-18	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MW-18	Sample	3 Vol. Purge	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Project Management Tool

4 Parts To The Platform

2 -

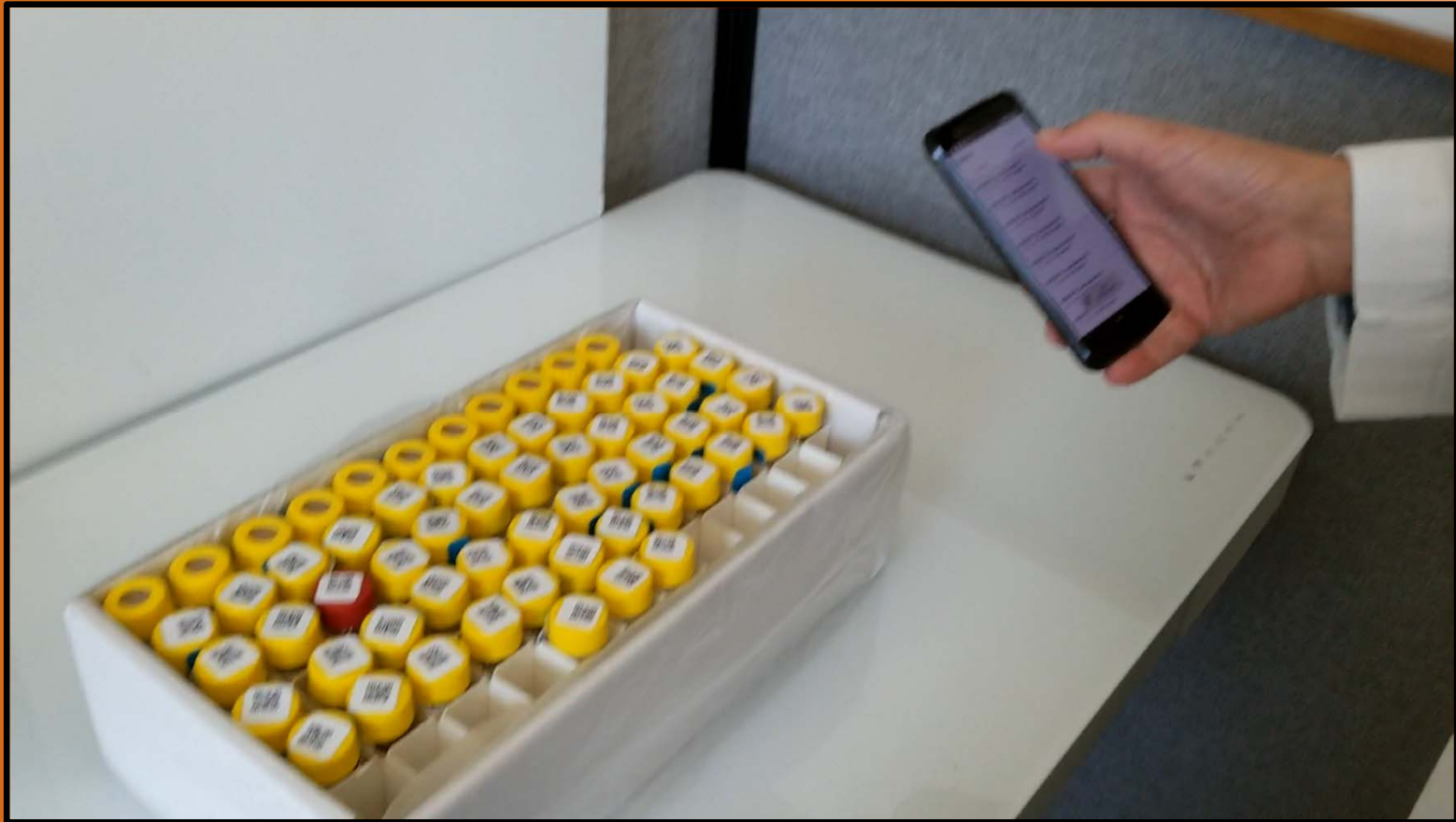


Field App - QR Code Label Printing



4 Parts To The Platform

3 -

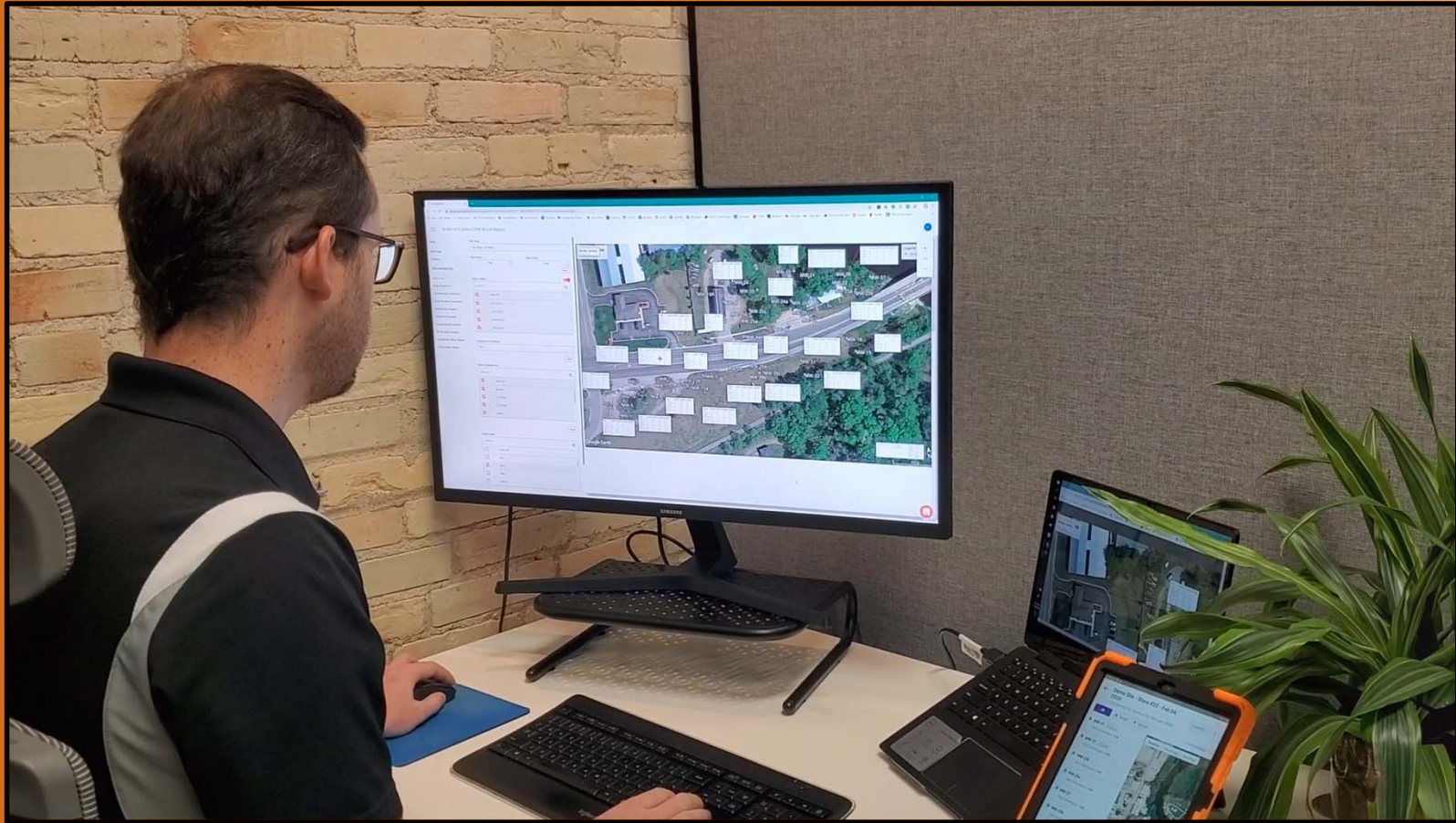


Lab App – Logging Samples



4 Parts To The Platform

4 -



Report - Generator

How Digital Chain-Of-Custody Works

Sample

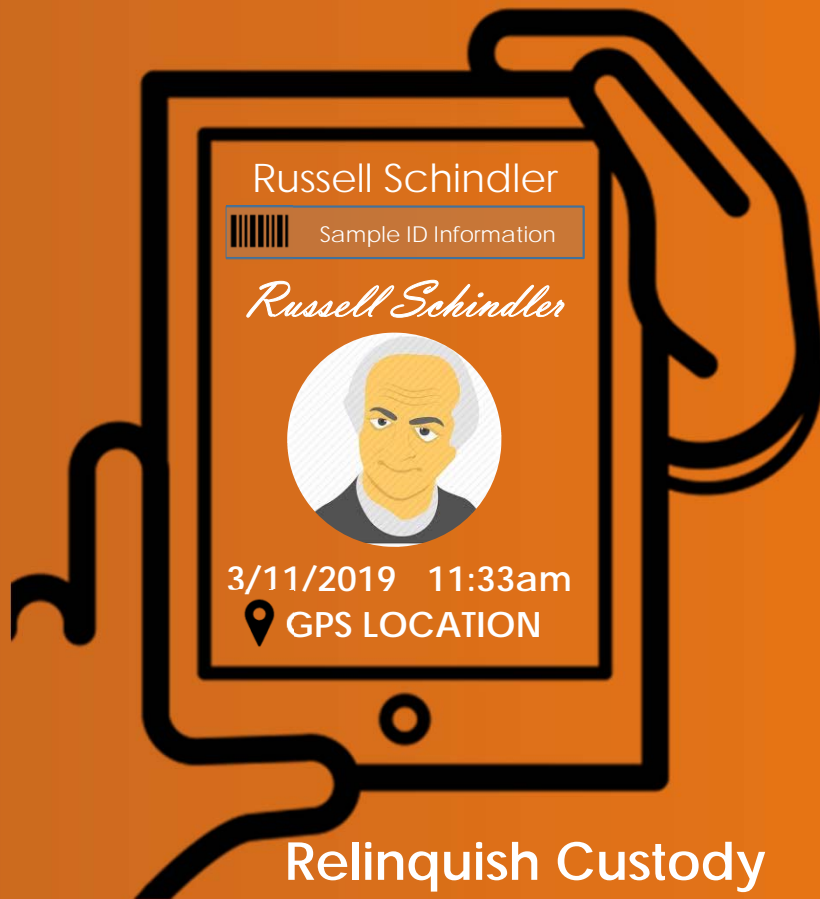


- Username and Password
- Signature
- Selfie
- Date/Time & GPS Location
- Print Label w/ Bar-Code and/or QR-Code
- Patents Include Other Bio-metrics

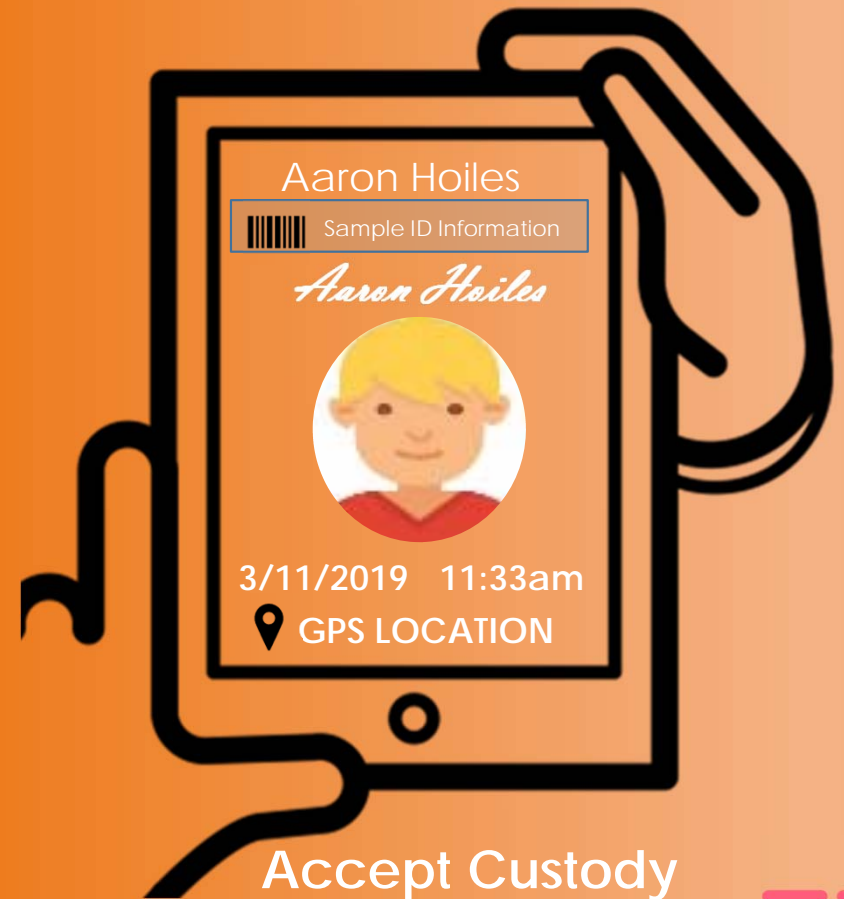
Patents #10,198,676 and #10,281,367




How Digital Chain-Of-Custody Works



Sample



Digital COC



Chain of Custody

[Sign Digital COC at sampleserve.com/labapp](https://sampleserve.com/labapp)

Client Information

Ford Motor Company
 123 Main St., Coalville MI 49631
 (630) 784 78390
 user@examplecompany.com
 Due Date **03/27/2019 16:00**

Project Information

Report to **Aston Marder**
 Copy to **Jill ExampleLady**
 Purchase Order **—**
 Project Name **Example Company 1**
 Project Number **392307123**

Invoice Information

Attn **Shelly Homer**
 Comp. Name **Arcadis**
 110 Main St., Traverse City, MI 49684
 (269) 784 8568
 Purchase Order **12345689**

Turn Around Time
Rush? (Lab MUST Be Notified)

Same Day Three Day
 Next Day Five Day
 Two Day Standard

Chain of Custody ID: 1149145

Item #	Sample ID	Date Collected		Matrix	Analytical Parameters, Number of Containers, and Preservatives				Comments
		Date	Time		Filtered (Y/N)	N	N	N	
1	MW-1	03/24/2019	08:00	GW	1	1	3	3	Comments
2	MW-2	03/24/2019	08:34	GW	1	1	3	3	Comments
3	MW-3	03/24/2019	09:15	GW	1	1	3	3	Comments
4	MW-4	03/24/2019	09:15	GW	1	1	3	3	Comments
5	MW-5	03/24/2019	10:26	GW	1	1	3	3	Comments
6	MW-5 MS	03/24/2019	10:26	GW	1	1	3	3	Comments
7	MW-5 MSD	03/24/2019	11:00	GW	1	1	3	3	Comments
8	MW-7	03/24/2019	11:44	GW	1	1	3	3	Comments
9	MW-8	03/24/2019	12:18	GW	1	1	3	3	Comments
10	MW-9	03/24/2019	12:48	GW	1	1	3	3	Comments

Special Instructions or Notes

Level IV Reporting Dis. Metals = A5,A5,Ba,Cd, Cr, Pb, Se, H5 **REFER TO TABLE**

PDF
&
JSON


Patents #10,198,676 and #10,281,367







Digital Chain-Of-Custody



PDF
and
JSON
Files

Transfer History

Collected by	Sample ID
 Jake Cadle	MW-1, MW-2, MW-3, MW-4, MW-5, MW-5 MS, MW-5MSD, MW-7, MW-8, MW-9, MW-10, MW-11, MW-13, MW-14, MW-14 MS, MW-14 MSD

Custody Transfer #1		Received at the lab
Relinquished By	Received By	Received By
 Jake Cadle 03/25/2019 12:15 44.5678, -85.4532	 Russell Schindler 03/26/2019 9:26 44.5678, -85.4532	 Harry Labguy 3/26/2019 10:06 44.5678, -86.4444

Collected by	Sample ID
 Russell Schindler	MW-15, MW-16, MW-17, MW-18, MW-19, MW-20, MW-21, MW-22, Duplicate #1, Duplicate #2, Field Blank #1, Equipment Blank #1, Equipment BLank #2, Trip Blanks

Custody Transfer #1		Received at the lab
Relinquished By	Received By	Received By
 Russell Schindler 03/26/2019 9:26 44.5678, -85.4532		 Harry Labguy 3/26/2019 10:06 44.5678, -86.4444

Patents #10,198,676 and #10,281,367



Lab URL Web Portal

Sample Receiving Checklists & Test Parameter/Bottle Menu

Custom Sample Receiving Checklists:
By Lab Location and Sample Media Type

Sample Parameter/Test Bottle Menu:
By Lab Location, State, and Sample Media Type

RS

Russell Schindler

- ✓ Checklist Design
- Test Definitions
- User Profile
- Sign out



Lab Test Parameter/Bottle Menu Add/Edit

The screenshot displays the SampleServe web application interface. At the top, the browser address bar shows the URL `csi-labs-inc.sampleserve.com/#/app`. The application header includes the SampleServe logo and a user profile icon labeled 'RS'. Below the header, the main content area is titled 'CSI Labs, Inc.' and features a '+ Add Project' button in the top right corner. A list of projects is displayed, each with a name and a status:

- Aarons Demo Project
- ATC - Novi Demo Site #1234 (ATC - Novi)
- ATC - ROS Demo Site #1234 (ATC - ROS)
- Austin (Gas Company)
- BJAAM Demo Site 1234 (Bjarn Environmental)
- Blanchard Oil #9202019 (Blanchard Oil)
- Cannabis Demo Site (Northern Growers, Inc.)
- #1234 (Chemours)

At the bottom left, there is a circular profile picture of a man in a suit. At the bottom right, there is a chat icon. The Windows taskbar at the very bottom shows the system tray with the date and time: 8:09 AM, 7/15/2020.



Lab Custom Sample Receiving Checklists

The screenshot displays the SampleServe web application interface. At the top, the browser address bar shows the URL `csi-labs-inc.sampleserve.com/#/app`. The application header includes the SampleServe logo and a user profile icon labeled 'RS'. Below the header, the user is logged in as 'CSI Labs, Inc.' and has access to an '+ Add Project' button. The main content area lists several projects, each with a name and a company name:

- Aarons Demo Project
- ATC - Novi Demo Site #1234 (ATC - Novi)
- ATC - ROS Demo Site #1234 (ATC - ROS)
- Austin (Gas Company)
- BJAAM Demo Site 1234 (Bjaam Environmental)
- Blanchard Oil #9202019 (Blanchard Oil)
- Cannabis Demo Site (Northern Growers, Inc.)
- Site #1234 (Chemours)

At the bottom left, there is a circular profile picture of a man in a suit. At the bottom right, there is a chat icon. The Windows taskbar at the very bottom shows the time as 8:00 AM on 7/15/2020.



Lab App - D-COC Acceptance

Russell Schindler is presenting

8:39 AM

US Steel Demo Site #1234

Field Event Date: 03/12/2020

Received: -

Media: Groundwater

Client Information: US Steel

Project Name: -

Project ID: -

Report to: -

Copy to: -

Sample ID	Tests/Containers	Matrix	Collected
MW-1 MSD	3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:52 am
MW-1	1/1 Lead - Dissolved 3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:52 am
MW-1 MSD	3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:52 am
MW-2	3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:56 am
Duplicate #1	3/3 BTEX+ (See Attached List)	GW	03/12/2020

Special Instructions or Notes

Custody Transfer Record

Accept Check Sign Complete

8:39 AM 7/15/2020

Lab App - Sample Login Checklist

The screenshot shows a Google Meet window with a presentation titled "Demo Site - Store #22". The presenter is Russell Schindler. The app interface displays the following information:

- Field Event Date:** 07/06/2020
- Receptor:** --
- Media:** Groundwater
- Client Information:** --
- Due Date:** --
- Project Name:** --

Sample ID	Tests/Containers	Matrix	Collected
MW-1	3/3 BTEX* (See Attached List)	GW	07/06/2020 03:24 pm
MW-2	3/3 BTEX* (See Attached List)	GW	07/06/2020 03:38 pm

Special Instructions or Notes:

Custody Transfer Record
CDD ID: 47117a-b66a-4680-8ea7-58a6a6a00007

Authenticated By:
Russell Schindler on
07/06/2020 03:25 pm
V: 44-755448, 05-6427019

Buttons: Accept, Checklist, Complete

Windows taskbar shows the time as 8:30 AM on 7/15/2020.

Lab App – Manual Bottle Login

The screenshot shows a mobile application interface for a site named "US Steel Demo Site #1234". The app displays the following information:

- Field Event Date:** 03/12/2020
- Received:** --
- Media:** Groundwater
- Client Information:** US Steel, russell@sampleserve.com, 231-218-1965, russell@sampleserve.com, Due Date: --
- Table of Samples:**

Sample ID	Tests/Containers	Matrix	Collected
✓ MW-1 MS	3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:52 am
✓ MW-1	1/1 Lead - Dissolved 3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:52 am
✓ MW-1 MSD	3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:52 am
✓ MW-2	3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:56 am
○ Duplicate #1	0/3 BTEX+ (See Attached List)	GW	03/12/2020

Below the table is a section for "Special Instructions or Notes" and a "Custody Transfer Record" section with a unique ID: TDC ID: 017966407954463645155451463907959. At the bottom, there are buttons for "Accept", "Checklist", "Scan", and "Complete".

The background shows a Google Meet interface with the presenter "Russell Schindler" and a Windows taskbar at the bottom with the date "8:35 AM 7/15/2020".

Complete Login & Share Completed D-COC

The screenshot shows a Google Meet window with a mobile app displayed in the center. The app is titled "US Steel Demo Site #1234" and displays the following information:

- Field Event Date: 03/12/2020
- Received: 07/15/2020 08:40 am
- Media: Groundwater
- Client Information: US Steel
- Contact: russell@sampleserve.com, 221-218-7955, russell@sampleserve.com
- Due Date: 07/15/2020

Below the information is a table with the following columns: Sample ID, Tests/Containers, Matrix, and Collected.

Sample ID	Tests/Containers	Matrix	Collected
MW-1 MSD	3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:52 am
MW-1	1/1 Lead - Dissolved 3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:52 am
MW-1 MSD	3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:52 am
MW-2	3/3 BTEX+ (See Attached List)	GW	03/12/2020 10:56 am
Dupli- cate #1	3/3 BTEX+ (See Attached List)	GW	03/12/2020

At the bottom of the app interface, there is a "Custody Transfer Record" section with a "100% OK" status and four icons: Accept, Checklist, Scan, and Complete.

The Google Meet interface shows "Russell Schindler is presenting" and a video feed of a man in a suit. The system tray at the bottom indicates the time is 8:45 AM on 7/15/2020.

PDF File Saved and Sent To Customer

SampleServe Chain of Custody Sign Digital COC at sampleserve.com/labapp

Client Information
US Steel
russell@sampleserve.com
231-219-7955
russell@sampleserve.com
Date:

Project Information
Project Name US Steel Demo Site #1234 0000014
Report to: russell@sampleserve.com
231-219-7955
russell@sampleserve.com
Copy to: jonathan@sampleserve.com
NONE
jonathan@sampleserve.com

Invoice Information
US Steel
Attn: russell@sampleserve.com
231-219-7955
russell@sampleserve.com

Turn Around Time
Rush? (Lab MUST be notified)
 Same Day Three Day
 Next Day Five Day
 Two Day @ Standard
d175666a-2594-49d0-9337-6a14e0397308


Data Collected				Analytical Parameters, Number of Containers and Preservatives										Comments					
Item#	Sample Id	Date	Time	Matrix	Lead - Dissolved	250.0 mL Poly HNO3	875K (See Attached Lab)	40.0 mL Clear VOAs (HCl)											
1	MW-1 MS	03/12/2020	10:52	GW	1	3													
2	MW-1	03/12/2020	10:52	GW	1	3													
3	MW-1 MSD	03/12/2020	10:52	GW	1	3													
4	MW-2	03/12/2020	10:56	GW	-	3													
5	Duplicate #1	03/12/2020		GW	-	3													



Special Instructions or Notes

07/15/2020 US Steel Page 1 of 2

SampleServe Chain of Custody Sign Digital COC at sampleserve.com/labapp

Transfer History

Collected by:  Sample ID: MW-1 MS , MW-1 , Duplicate #1 , MW-1 MSD , MW-2

Custody Transfer #1		Custody Transfer #2		Custody Transfer #3		Custody Transfer #4		Received at the lab
Relinquished By	Received by	Relinquished By	Received by	Relinquished By	Received by	Relinquished By	Received by	Received by
								
Russell Schindler								Russell Schindler
03/12/2020 10:59 44.7054257 -85.6427891								07/15/2020 08:40 44.7630346 -85.6426319

07/15/2020 US Steel Page 2 of 2



JSON File Sent To Labs LIMS System (imported via API or Special email import mechanisim)

```
{
  "customer_info": {
    "client": {
      "phone": "231-218-7955",
      "name": "russell@sampleserve.com",
      "company": "US Steel",
      "email": "russell@sampleserve.com"
    },
    "project": {
      "name": "US Steel Demo Site #1234",
      "project_number": "0000014",
      "report_to": {
        "phone": "231-218-7955",
        "name": "russell@sampleserve.com",
        "company": "US Steel",
        "email": "russell@sampleserve.com"
      },
      "copy_to": [
        {
          "name": "jonathan@sampleserve.com",
          "email": "jonathan@sampleserve.com"
        }
      ],
      "api_version": "0.1",
      "generated_timestamp": "2020-07-15T12:53:53.080318+00:00",
      "media_type": "ground_water",
      "custody_seal_barcode": "GLTzFIGsHil",
      "note": "",
      "coc_id": "d175666a-2594-49d0-9337-ea14ed397308",
      "lab_project": ""
    },
    "invoice": {
      "phone": "231-218-7955",
      "company": "US Steel",
      "email": "russell@sampleserve.com",
      "order number": "123456",
      "attn": "russell@sampleserve.com"
    },
    "turn_around_time": "Standard",
    "login": {
      "checklists": [
        {
          "name": "CSI - GW Checklist",
          "completed_by": "russell.schindler@gmail.com",
          "completed_at": "2020-07-15T12:39:04.088117+00:00",
          "items": [
            {
              "prompt": "Temp",
              "response": "45"
            },
            {
              "prompt": "Ice present?",
              "response": "yes"
            },
            {
              "prompt": "pH",
              "response": "7"
            },
            {
              "prompt": "Bottles intact?",
              "response": "yes"
            },
            {
              "prompt": "Custody seal present?",
              "response": "yes"
            },
            {
              "prompt": "Correct Volumes?",
              "response": "yes"
            },
            {
              "prompt": "Turn time days?",
              "response": "7"
            }
          ]
        }
      ],
      "containers": [
        {
          "status": "verified",
          "barcode": "M10-1eaaffcc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "M11-1eaaffcc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "M12-1eaaffcc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "00-15f559cc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "00-1eaaff5cc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "01-1eaaff5cc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "02-1eaaff5cc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "M21-1eaaffcc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "M22-1eaaffcc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "M20-1eaaffcc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "00-1eaaff5878671",
          "sample_id": "MW-2"
        },
        {
          "status": "verified",
          "barcode": "01-1eaaff5878671",
          "sample_id": "MW-2"
        },
        {
          "status": "verified",
          "barcode": "02-1eaaff5878671",
          "sample_id": "MW-2"
        },
        {
          "status": "verified",
          "barcode": "D2-1eaaff5cc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "D1-1eaaff5cc838b",
          "sample_id": "MW-1"
        },
        {
          "status": "verified",
          "barcode": "D0-1eaaff5cc838b",
          "sample_id": "MW-1"
        }
      ],
      "samples": [
        {
          "serial_numbers": [
            "M10-1eaaffcc838b",
            "M11-1eaaffcc838b",
            "M12-1eaaffcc838b"
          ],
          "sampling_time": "10:53:00",
          "sample_id": "MW-1",
          "collected_by": "russell@sampleserve.com",
          "hold": false,
          "tests": [
            {
              "name": "BTEX+ (See Attached List)",
              "preservative": "HCl",
              "quantity": 3,
              "method": "EPA 8260",
              "container_type": "Clear VOAs (40.0 mL)"
            }
          ],
          "sampling_date": "2020-03-12"
        },
        {
          "serial_numbers": [
            "00-15f559cc838b",
            "00-1eaaff5cc838b",
            "01-1eaaff5cc838b",
            "02-1eaaff5cc838b"
          ],
          "sampling_time": "10:53:00",
          "sample_id": "MW-1",
          "collected_by": "russell@sampleserve.com",
          "hold": false,
          "tests": [
            {
              "name": "Lead - Dissolved",
              "preservative": "HNO3",
              "quantity": 1,
              "method": "EPA 6010B",
              "container_type": "Poly (250.0 mL)"
            }
          ],
          "sampling_date": "2020-03-12"
        },
        {
          "serial_numbers": [
            "M21-1eaaffcc838b",
            "M22-1eaaffcc838b",
            "M20-1eaaffcc838b"
          ],
          "sampling_time": "10:53:00",
          "sample_id": "MW-1",
          "collected_by": "russell@sampleserve.com",
          "hold": false,
          "tests": [
            {
              "name": "BTEX+ (See Attached List)",
              "preservative": "HCl",
              "quantity": 3,
              "method": "EPA 8260",
              "container_type": "Clear VOAs (40.0 mL)"
            }
          ],
          "sampling_date": "2020-03-12"
        },
        {
          "serial_numbers": [
            "00-1eaaff5878671",
            "01-1eaaff5878671",
            "02-1eaaff5878671"
          ],
          "sampling_time": "10:57:00",
          "sample_id": "MW-2",
          "collected_by": "russell@sampleserve.com",
          "hold": false,
          "tests": [
            {
              "name": "BTEX+ (See Attached List)",
              "preservative": "HCl",
              "quantity": 3,
              "method": "EPA 8260",
              "container_type": "Clear VOAs (40.0 mL)"
            }
          ],
          "sampling_date": "2020-03-12"
        },
        {
          "serial_numbers": [
            "D2-1eaaff5cc838b",
            "D1-1eaaff5cc838b",
            "D0-1eaaff5cc838b"
          ],
          "sampling_time": "10:53:00",
          "sample_id": "MW-1",
          "collected_by": "russell@sampleserve.com",
          "hold": false,
          "tests": [
            {
              "name": "BTEX+ (See Attached List)",
              "preservative": "HCl",
              "quantity": 3,
              "method": "EPA 8260",
              "container_type": "Clear VOAs (40.0 mL)"
            }
          ],
          "sampling_date": "2020-03-12"
        }
      ]
    }
  }
}
```



Additional Market Verticals / Products

Drinking Water Sampling



BETA Version
Released Jan. 30, 2020

Cannabis Sampling



BETA Version
August 2020

Soil Boring Log & Sampling



BETA Version
August 2020

COVID-19



Soil Vapor Sampling



Wastewater Sampling



Air Stack Sampling



Asbestos Sampling



Forensic Sampling



Business Model

Project Management Tool



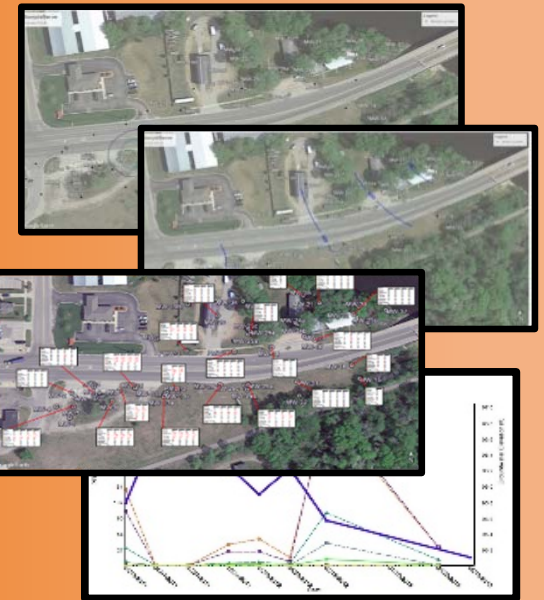
Field App - QR Code Label Printing



Lab App - Logging Samples



Revenue From the Report Generator



Freemium

\$15 / Sample – Report Cost Based On Number Of Samples Collected





SampleServe

Thank You!

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